

Minsky

Feb 22, 1990

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THE ESSENTIAL CHARACTERISTICS OF POST - KEYNESIAN ECONOMICS

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for the views I put forth

I never did it

Keynesian: I prefer
"Street" perception.
under of power and law

Note at bottom centered

→ Assets: yield ($q, c, \text{by sale of asset,}$
 $l_2 \text{ by portfolio theory}$)

$l_2 \uparrow$ implies value $l_2 \downarrow \rightarrow P_q$ yields
assets \uparrow → stock market boom
→ investment boom.

My vicinity Post-Keynesian
economics says M

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Erjo Jahansson Lectures, Basil

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*I never did like the label Post-Keynesian: I prefer financial Keynesianism or even "the Wall Street" periodism.
 Keynes was mainly the 2nd or 3rd decade, but also an inhabitant of the corner of power and money of the City ~~not street~~*

1. On an abstract plane the problem set by Keynes is to develop an economic theory which has the non neutrality of money as an essential theorem. Frank Hahn has often stated that the Arrow Debreau model, which he considers the best available starting place for serious economic analysis, find no place for money. This is summarized in what Hahn calls the axiom of the reals, that ultimately agents care about the real variables - the flows of consumption through time. (Note that in the GT Keynes accepts that the underlying end of economic behavior is a stream of consumption.)

Note, the word ultimately is the Keynes axiom that we live out our lives in the financial flow.

This fundamental neo classical position has been stated by by Lucas as:

"Any economic model is going to have at its center a collection of hypothetical agents ^{to whom} a balance sheet and a history and ~~to~~ a history and prospects of cash flows. consumers whose decisions, together with the technology and market structure, determine the operating characteristics of the system, and ~~whose welfare~~ ^{of these agents, the evolution of their balance sheet and cash flows} is the explicit subject of

normative analysis." (R. Lucas Models of Business Cycles, Yrjo Jahnsson Lectures, Basil Blackwell 1987 p. 20)

Lucas then specifies this to

$$\sum_{t=0}^{\infty} E_t U(c_t)$$

(sigma from t=0 to infinity)

the objective of economic behavior is to maximize the present value of consumption sequences. (E signifies expectations and U(c) is a utility function with consumption as the operative variable.)

Within any model based upon this ^{e Lucas} or a similar specification money can only affect behavior as it affects how expectations are formed. However as preferences and production technologies determine the stream of output and its distribution - distribution is but another facet of pricing - the impact of monetary changes is at most transitory. This is so because if units really knew the structure of the economy and knew what was happening to money and why, they would adjust their behavior so that the monetary impact was nil. In this view fiscal policy, in the sense of deficits or surpluses, can affect the economy only as it changes the quantity of money: all demand management policies operate by affecting the money supply. Monetary changes can only affect the the money price level: the quantity theory of money is validated ^{and policy ineffectiveness is a}

behavior which can be characterized "as if" they knew the structure of the production function and the money appears in Lucas at all

Within the Lucas specification of the problem of economics, the money neutrality result can be overridden by making expectations something other than the outcome of a learning process in which agents find out how they fit into the preference system - production function structure which determines the equilibrium of the economy. Thus the new Keynesians make much of the structure of information and the possession of private information (assymmetric information) which ^{in a consistent way} make the system deviate from the result mandated by preferences and technology, ^{the new Keynesians aim is to generate changes which} and which makes policy conditionally effective. Non-neutrality is achieved not as a fundamental property of the system but as result of special assumptions.

firm's cost
information
can arise
low

The result of this methodology is the game "my rabbi is holier than yours", i.e. my special assumption on expectation formation is better than yours. Questions of evidence and the meaning of better now enter, which we ignore

New Keynesians etc. concerned with the adequacy of the fundamental "standard" model. My conjecture is that the Hahn (later Keynes) turn from neo-classical formalism is due to the feedback from the young Turks to the old boys.

Look to the World: there is
a ~~best~~ out there whose
behavior we have to
understand: The best can
misbehave (1929-33) but it
can be controlled and harnessed.
World changes: + the proximate
specification to a long term model
will change

It is obvious that more ^{or an afterthought} structure is needed if the consumption stream only postulate of Lucas is to be abandoned and if money is to be non-neutral for causes more fundamental than the assymetry of information. Chapter 1 of The General Theory reads: ^{In hand} ^{III} ^{chapter}

"I have called this book the General Theory of Employment, Interest and Money, placing the emphasis upon the prefix *general*. The object of such a title is to contrast the character of my arguments and conclusions with those of the *classical* theory of the subject, upon which I was brought up and which dominates the economic thought, both practical and theoretical, of the governing and academic classes of this generation, as it has for a hundred years past. I shall argue that the postulates of the general theory are applicable to a special case only and not to the general case, the situation of which it assumes being a limiting point of the possible positions of equilibrium. Moreover, the characteristics of the special case assumed by the classical theory happen not to be those of the economic society in which we actually live, with the result that its teaching is misleading and disasterous if we attempt to apply it to the facts of experience." (G. T. p3)

to be an insubstantial

The characteristics of the ^{economic} actual society in which we live includes bankers and clients of bankers. Bankers and clients of bankers live in an $M > C > M'$ world, where cash flows are the proximate ^{and results} ^(see Smith, Keynes, Becker etc...) determinants of behavior. The structure of the model for such an economy must include bankers and units that finance activity from bankers at ^{and which is} the beginning, not as an afterthought. Thus units have to broken down into consuming ^{producing and} units, investing units and banking units as a minimum. ^{Each unit has a balance sheet} ^{Each unit has an income state}

own deposits at banks

Non-neutrality in a deep sense requires that the monetary variables enter in an essentially different way in different parts of the system. Keynes' solution to this problem was to separate aggregate demand into investment and consumption demand and by having two sets of prices (the prices of current output, including investment output

ments both in the past and as pro forward for the future.

Becker's quote: "I've never seen a pro-preneur I did not like"

Becker's skepticism: It rejects breakdown after a period of economic success

(the CPI), and the prices of capital and financial assets (the Dow Jones)) whose proximate determinants are quite different.

Whereas money or finance or credit enters in an essential way in Keynes's theory of investment, money, credit and finance do not enter in an essential way in his theory of consumption: *Modern monetary usage as well as the widening of asset ownership make this specification subject to modification*

(In Keynes the balance sheets and income cash flows are associated with businesses, banks and individuals. We also may have a cash flow from wages.)
2. We are all familiar with one non-neutral money model. It is the fixed money

wage IS-LM model of Hicks. The IS-LM model without a labour market

and



without the Patinkin effect that has Δw shifting the C fn. in an appropriate way.

A bit of the history of thought. Pigou had a labour market determination of output prior to Keynes. One objective of the General Theory was to create a model of the economy in which the standard labour market equilibrium was not the determinant of an economy's normal state or centre of gravity. Most well trained economists were unwilling to give the monetary-financial sphere the full partnership in determining aggregate

demand that Keynes's work pointed towards. (The Modigliani-Miller theorem asserted that liability structures do not matter: the financial system cannot affect decisions.)

Recent work by Caskey and Fazzari, Delong and Summers, Solow and Hahn tend to validate the Keynesian Theorem, that if appropriate circumstances rule then an initial condition of unemployment is likely to be made worse, not better by price level flexibility. In this work, if $dp/dt < 0$ then either or both of the burden of private debts increases or the real (price level adjusted) interest rate increases.

Keynesians and macro-economists in general need to distinguish between relative price flexibility and price level flexibility. Relative price flexibility serves a useful

WSS note
The Patinkin system & labor market is added to IS-LM & shifts in the IS-LM way

purpose in resource allocation whereas the usefulness of price level flexibility in response to excess supply is questionable.

may necessary

3 The burden of debt is a useful concept for macroeconomic research. We distinguish classes of units in debt: business, households, government and international. During each accounting period a portion of the revenues of each economic agent has been prior committed by debt, equity and lease contracts: these prior commitments are on account of both principle and interest. In the stripped General Theory - Kalecki derived model we have for business firms

$$P_i = I, \text{ Profits equals investment.}$$

In the more complete statement we have

$$P_i = I + \text{Gov. Def} - \text{Bal Tr Def} + C(P_i) - S(w).$$

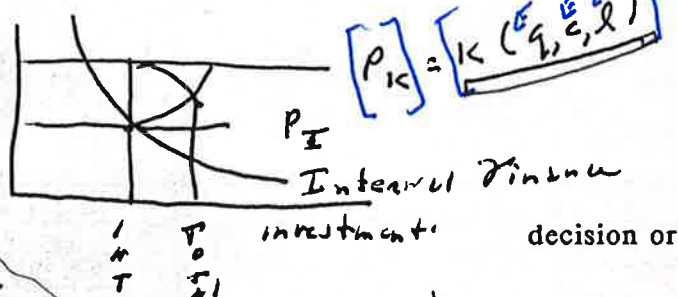
Internal finance is:

$$\text{Int Fin} = P_i - \text{Tx}(P_i) - (\text{Int} + \text{Prin}) \text{Bnds} - (\text{Int} + \text{Prin}) \text{loans} - \text{cust. dividends}$$

Int Fin = P_i - Tx(P_i) - (Int + Prin) Bnds - (Int + Prin) loans - cust. dividends



The Minsky Diagram.

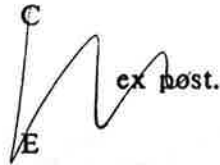


spec. by
 $g - g_0$ over risk
 $e - e_0$ over risk
 $l - l_0$ over risk
 discount
 investment
 reflects current view
 subjects

*The central aspect
 of K is that
 through them they*

*Keynes with trust
 uncertainty is like
 Huxley
 Prince*

uncertainty



INVESTMENT

Aggregate internal funds is a rectangular hyperbola in the price investment plane. For a fixed aggregate Profits (Pi) the greater the tax rate on profits, the level of indebtedness, the interest rate and the traditional dividend the smaller the aggregate internal funds.

Lenders and borrowers risk enter into the determination of investment. The Pk depends upon expectations of future Pi, upon the model of the economy that the agents of the economy whose expectations are relevant to investment have.

4. Outline of the Post Keynesian View.

1. The subject is capitalism

A. Characterization of Capitalism

This has taken on increased importance with the dissolution of the Stalinist model of socialism.

B. Varieties of Capitalism

2. Capitalist economy -> capital assets, bonds, firms as well as current output have prices: -> two sets of prices.

*To each agent:
of an associated
balance sheet
& income (E cash
flow) statement
[Income
money
fund]*

$P(K) = K(q, c, l)$; $\frac{P(M)}{P(K)} = 1$
 $q = E$ cash flows
 $c =$ payment commitments
 $l =$ ability to acquire cash by "selling" or "hypothecating" Capital
 [liquidity has 2 aspects: "ability to transform assets into cash" & "flow of income over time"]

Note that successful...

1. money enters pricing of assets through l and c

1.1 $P(K) = 1$

2. financial institutions integral to determining $P(K)$.

Keynes as theory of asset prices

Neoclassical as theory of output prices: (neo-classical

B. $P(O) = C(W, r, \text{Mkt } P_w)$

assumes $\frac{P(K)}{P(O)} = \text{constant}$

1. W as a cost and P as a way of recapturing costs and a carrier of profits.

Treating P. as a way of recovering costs and a carrier of profits immediately focuses on business and banker decisions as being vital. Whereas households may be viewed as being solely concerned with the future flow of consumption, business and bankers in particular are concerned with the future flows of money.

2. Wage setting institutions as anchoring $P(O)$ and the link between aggregate demand and ^{output} price level changes is conditional upon the institutional structure.

Weak or strong trade unions: Do the firms sell commodities or products?

commodities: homogeneous (price takers)

products: differentiation → innovation? quality

3. $M \rightarrow K \rightarrow M'$, $K \Rightarrow P_i$ (profits). P_i validates the contracts that exchange M for M' .

This cash flow perspective is an adaptation of points made by Marx.

4. Investment is the result of decisions made by business men that are financed. The standard Minsky diagram as taken up above. "Banking Structures" enter into

both P_K and the availability of external finance

(Banking Structures determine the supply of money)

5. The structure of payment commitments (liabilities), Hedge Speculative and

Ponzi Finance as determining the vulnerability of the system to financial shocks.

6. Special Minsky Hypothesis w/r/t/ the structure of liabilities through time

A. Hedge \Rightarrow Speculative \Rightarrow Ponzi.

B. Profit seeking financial institutions as

merchants of debt. \rightarrow

1. Profits equation for banks $\frac{\pi}{Equity} = \frac{\pi}{Assets} \times \frac{Assets}{Equity}$
2. The evolution of banking
3. Bankers as merchants of debt. Innovation: Securitization

C. Making position by selling out position $\rightarrow P_K$

collapses

1. Central Bank Prevents P_K from collapsing
2. Gov. Def. Sustains Profits $\rightarrow P_K$ is

sustained

7. Profits (π). Determination and prior commitment of through the liability structure. The complete Kalecki structure. (taken up above)

8. Yesterday, today, and tomorrow, Tomorrow introduces a subjective element in decision making Tomorrow can exist today only in the minds of decision makers. How are the relevant ideas about tomorrow formed today. The agents in the model have a model of the model. The two model hypothesis of Ben Friedman.

Model 1: nice normal distribution

Model 2: rare event (Poisson Distribution) \rightarrow collapse in asset values:

9. Hysteresis, chaos, deep structures; natural outgrowth of

complex non linear dynamics.

- A. Built in Stabilizers, Floors and ceilings.
- B. Discretionary stabilizers
- C. Thwarting incoherence

10. Intervention: the floors and ceilings arguments :

A. Intervention can do nothing but mischief in the new classical

B. intervention can be constructive in the Keynesian position pos. h2

- 1. Location of last resort
- 2. Monetary Policy
- 3. Fiscal Policy

4. Industrial Regulation
 (Monopolies
 appreciation of
 monetary market
 power)

11. Requirements for a serious depression.

12. Post war stabilization policy.

The "banking" perspective of the Keynesian stabilization policy
 In Keynes's Keynesian stabilization policy

13. Variants of Financial Structure.

- A Commercial Capitalism
- B Financial Capitalism
- C Managerial Capitalism
- D Money Manager Capitalism

is effective as
 Cash flow of business
is II



Etc

L